

Electromobility in FinlandPolicy and Status

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Electromobility in the North Atlantic Regions Reykjavik 4.10.2012

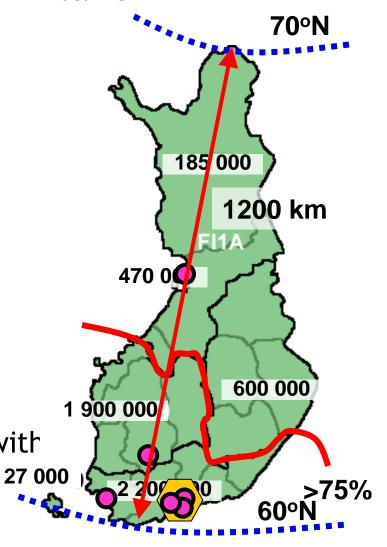


Some Facts about Finland

- Large territorial area, 340 000 km²
- Sparse population, in total 5.4 million
- Nordic climate, the coldest in all of Scandinavia

but...

- Very uneven spread of population, South-West dominates
- Six major urban areas (>100 000 inh.)
- Helsinki Metropolitan Area dominates with
 - > 1 Million inh., < 1000 km² area





Metropolitan Helsinki - 12 Municipalities

Over 1 Million inhabitants (2009 Census)

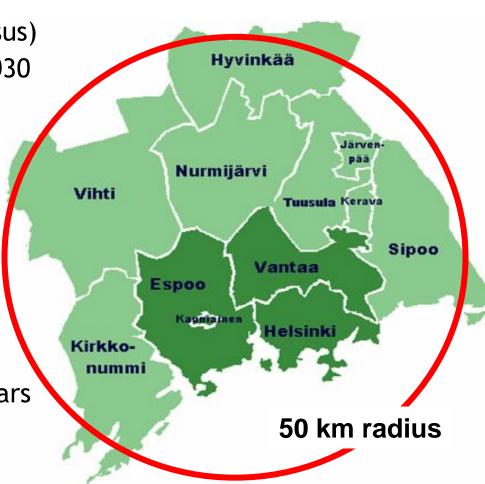
Growing, estimated to be 1.2 M in 2030

Work commuters 1.5 M (2007)

 Area 765 km², within 50 to 70 km from Helsinki City center

- High GDP-per-capita index (140)
- High education level
- Eco-conscious consumers
- Car density ≈ 400 cars/1000 inh.
- > 10 % of households has 2 or more cars

Primary Target Area for EV Release!





Finnish Car Market in Numbers

- Moderate-sized car park: some 2.8 million passenger cars
- Slow turn-around rate and fairly old mean age, about 10 years
- Annual sales between 100 000 to 150 000 cars
- High volatility, depending on economical situation
- Sales of >40 k€ cars about 20 % of total (20 000 to 30 000 #/a)
- Sales of hybrids in total about 4000 units since 2003, mostly Prius
- Helsinki Metropolitan Area sales is >30% of all new registrations
- Assume HMA's share in >40 k€ cars is 75% >> 15 000 to 20 000 #/a







Finnish Car Taxation - Features

- Relatively high sales tax, based on CO₂ -emissions
- Rate between 5 % (≤ 50 g/km) to 50 % (≥ 250 g/km)
- "base number" is import price + commissions + VAT (24 %)
- "Technology-neutral", does not favour any technology!
- "Zero-Emission" car like BEV or FCV will currently get 5 %
- Complete revision since 1.1.2008, and progression adjusted
 1.4.2012; no major changes expected







Finnish Car Taxation - Annual Taxes

- After 1.1.2011, annual tax is also based on CO₂ -emissions
- Amounts between 20 to 600 EUR
- In addition, diesel-fuelled cars pay 0.24 €/kg "fuel tax", typically 500 €/year
- This is due to lower tax on diesel fuel and cost-compensation for heavy vehicles
- BEV/PHEVs also included, but exemptions are expected!

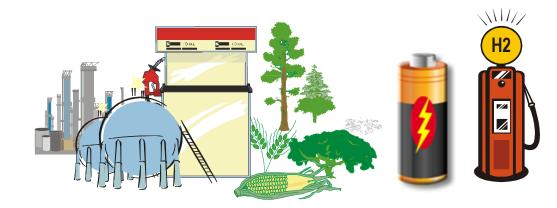






Finnish Fuel Taxation

- Complete revision as of 1.1.2011
- According to the amendment, taxes are be based on:
 - energy contents (based on heat value)
 - CO₂ (climate gas), calculated over total fuel cycle
 - local emissions (air quality)
- Aims at neutrality between fuels, at least to a certain degree





List of Common Incentives for EV's

INCENTIVE

- Tax rebates and/or other subsidies for purchase
- Rebates or exemptions from annual taxes
- Rebates or exemptions from road tolls
- Rebates or exemptions from parking fees
- Use of priority lanes
- Access to "non-motorized" zones
- etc.

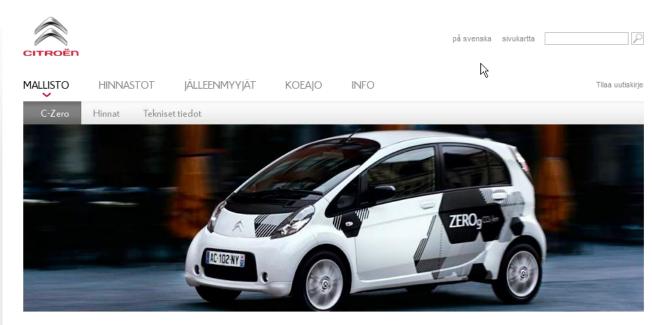


List of Common Incentives for EV's

	Implemented
INCENTIVE	in Finland
Tax rebates and/or other subsidies for pure	hase NO
Rebates or exemptions from annual taxes	NO
Rebates or exemptions from road tolls	NO
Rebates or exemptions from parking fees	NO
Use of priority lanes	NO
Access to "non-motorized" zones	NO
•etc.	NO



BEV and Plug-in Market



CITROËN C-ZERO

Neljän henkilön C-ZERO tekee kaupunkiliikenteestä helppoa ja ympäristöystävällistä. Citroën C-ZERO on tavallisesta verkkovirrasta ladattava täyssähköauto, jonka takaakselille sijoitettu sähkömoottori tuottaa parhaimmillaan 47 kW:n (64 hv) tehon kierroslukualueella 3000 –6000 rpm.

C-ZERO:n pituus on 3.48 m ja akseliväli 2.25 m, näin se tarjoaa hyvät tilat neljälle henkilölle ja 166 litran tavaratilan. Vakiovarusteisiin kuuluvat ohjaustehostin, lukkiintumattomat jarrut, ajovakauden- ja pidonhallinta, sähkötoimiset ikkunat ja ilmastointi. Suorituskyky riittää myös maantiekäyttöön: huippunopeus on 130 km/h, kiihdytys 0-100 km/h sujuu 15 sekunnissa ja ohituskiihdytys 60 –90 km/h kuudessa sekunnissa.

Citroën C-ZEROn lataus on tehty helpoksi, auto voidaan ladata kaikista 16A sulakkeilla varustetuista tavallisista pistorasioista. Akkujen lataaminen täyteen tapahtuu noin seitsemässä tunnissa











Lisää kuvia

- Lataa tekniset tiedot ja varusteet
- Lataa hinnasto
- ▶ Tilaa esite
- > Katso hinnat



Mitsubishi iMiEV * Citroën C-Zero * Peugeot iOn

Prices	no tax	tax	with tax	sales #
i-MiEV	30 305	1 494	31 800	4
C-Zero	30 381	1 497	31 878	12
iOn	30 381	1 497	31 878	8





Nissan Leaf

Prices	no tax	tax	with tax	sales #
	38 879	1 920	40 800	34
w.spoiler	39 165	1 934	41 100	





Opel Ampera

Prices	no tax	tax	with tax	sales #
Cosmo	47 500	3 411	50 911	41





Toyota Prius PHEV

Prices	no tax	tax	with tax	sales #
Linea Sol	36 470	3 508	39 978	?
Premium	42 860	4 127	46 987	?

^{*}price premium of some 4000 – 7000 EUR over standard version





Fisker Karma

X t	tax v	with tax
85 11	275	L21 360
52 12	904 1	L38 856
02 13	535 1	L45 637

sales#







Think City	19
Mitsubishi i-MiEV	4
Citroën C-Zero	12
Peugeot iOn	8
Opel Ampera*	41
Nissan Leaf	34
Fisker Karma*	2



*non-pure EVs

	2009	2010	2011	2012
sales	?	17	35	77
total	110	127	162	239

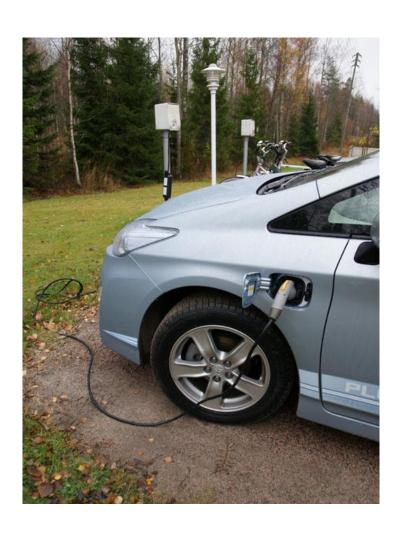


Charging Infrastructure Build-up





Slow-Charge Available from Heater Outlets



Up to 1,5 million outlets with 10 or 16 A capacity



Slow-Charge Available also at Selected Public Spots







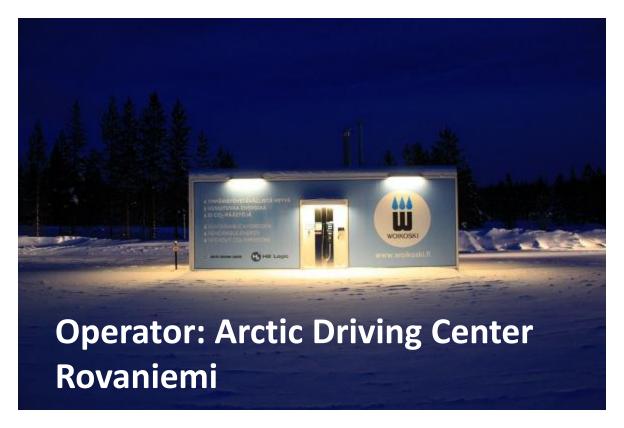
EV Fast Charging Infrastructure Build-up

- Focus on Helsinki Metropolitan Area
- 20 fast-charging stations along main higways planned in 2013





First and Northernmost H₂ Fuelling Station



Supplier: Woikoski Oy

Rented from H2Logic A/S, Denmark



Summary & Conclusions

- EV market is slowly strarting, but...
- Electric vehicles do not have specific support schemes or subsidies, because ...
- Fully "Technology Neutral" taxation systems since 1.1.2011
- ...but as a "low emission cars" EV's do have an advantage over most regular ICE cars
- Electric vehicle technology is seen as a lucrative business opportunity for the Finnish industry
- Public R&D support for electric vehicles, incl. commercial vehicles and working machinery



Electric Vehicle Systems - Programme by TEKES







the End





Thank You for your Attention!

